



**FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY**

September 18, 2019

Jim Moran, President
Queen Anne's County Commissioners
107 N. Liberty Street
Centreville, Maryland 21617

Dear Mr. Moran,

Thank you for the opportunity to provide an update on our efforts to bring a full-facility YMCA to Centreville, Maryland. When the County Commissioners provided land for the future YMCA in November 2015, the YMCA invested nearly \$500,000 to establish a full-time presence in the County. Located at 123 Coursevall Drive in Centreville, the Queen Anne's County Family YMCA has grown from 300 members to over 2,800 members. As a not-for-profit 501(C)(3) organization, the Y provides financial assistance ensuring no one is turned away due to the inability to pay. In 2019, the Queen Anne's County YMCA will provide over \$87,000 in financial assistance for membership and program assistance. This site has been a good launching point for YMCA programs and services, but is limited in space and amenities. The Y leases the current location along with other facilities to operate summer camping programs at a total annual expense of \$173,000. Knowing the current Y only serves as a launching point and isn't sustainable long term, our goal break ground on a debt free full-facility YMCA in the next 18 months – 2 years.

Working with Becker Morgan and Willow Construction we've been able to develop a facility design that address site challenges and meets key programmatic needs. The concept drawings and pricing estimate is included in your packet for your review. We're excited that the County has voiced an interest in working with the Y to embed a Senior Center within the new facility. The model is working very well in St. Michaels, Maryland creating a hub for community programming. The partnership will provide additional opportunities to work together on Senior Programs throughout the County. Over the next year, Y staff will work with County staff to apply for grant funding through the Department of Aging and for a Community Development Block Grant.

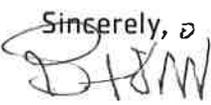
A new full-facility YMCA will provide access and opportunities for County residents that do not currently exist. Our new YMCA/Senior Center will provide the first community pool in Queen Anne's County. Drowning is one of the leading causes of death for children and the vast majority of children in this County have limited opportunities to learn to swim. Children that take an interest in swimming must travel out of the County to the Easton YMCA or over the Chesapeake Bay Bridge to Annapolis, putting lower income families at a severe disadvantage. Years ago, when we were still working on a land donation for the YMCA, I attended a County Commissioners meeting. A community member stood up during the public session and said "My son drowned in the Corsica River in 1972. I don't know if he was pushed in or fell in, but what I do know is that if there had been a YMCA in our community, he'd still be here today." I will never forget his testimony. It was a rallying cry for us to keep the faith and continue our work to connect with people that have a common

YMCA OF THE CHESAPEAKE
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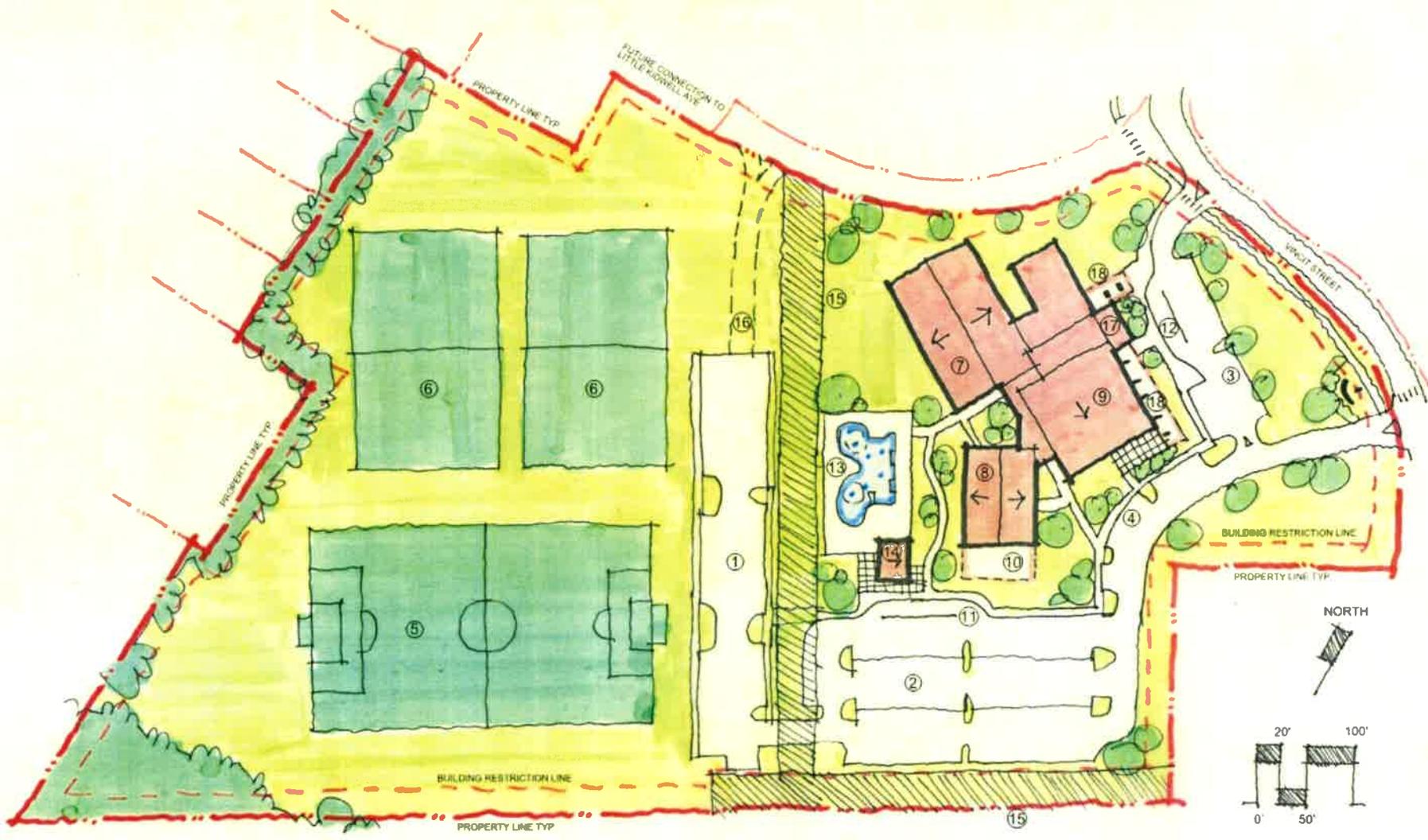
vision for creating a place where everyone is welcome, programs and services address critical needs, and collaboration and partnerships are common place.

We have worked hard over the last three years growing the YMCA in Queen Anne's County and connecting people to our charitable mission and vision. As you may recall, In 2013, we conducted a market study to determine how many people in Queen Anne's County a YMCA, located in Centreville, would serve. The results validated community need. The study showed that the YMCA would serve 12,000 members; making this location one of our largest YMCAs on the Eastern Shore. The study highlighted the need for aquatics programs, youth programs, and an overall safe place for families to spend quality time together. The Queen Anne's YMCA currently serves over 800 children in summer camp programs all run at offsite locations. Without adequate program space at our current facility, off-site locations provide transportation challenges for some families and limit the number of children we're able to serve. The new YMCA will provide an easy and accessible site for families and will double the number of campers we serve each summer.

We've set a goal to raise \$12,000,000 to build the new YMCA/Senior Center. Based on our fundraising feasibility study, we believe we can raise \$5,000,000 within the community for this project. That leaves a large portion of funds left to reach our goal. Knowing we needed several transformational lead gifts, the Y has work tirelessly, sharing the story and working to connect potential donors to this effort. I'm excited to share that the Y has received a \$2.5 million dollar lead gift to build the Queen Anne's County Family YMCA/Senior Center! This anonymous gift comes from outside the community and creates the momentum we need to tackle our goal and make this dream a reality. I look forward to sharing with you our funding strategy on September 24. We have been hard at work building a dynamic capital campaign committee of community leaders and I feel confident we can accomplish this goal working together.

Sincerely, 

Robbie Gill, CEO
YMCA of the Chesapeake



SITE PLAN LEGEND

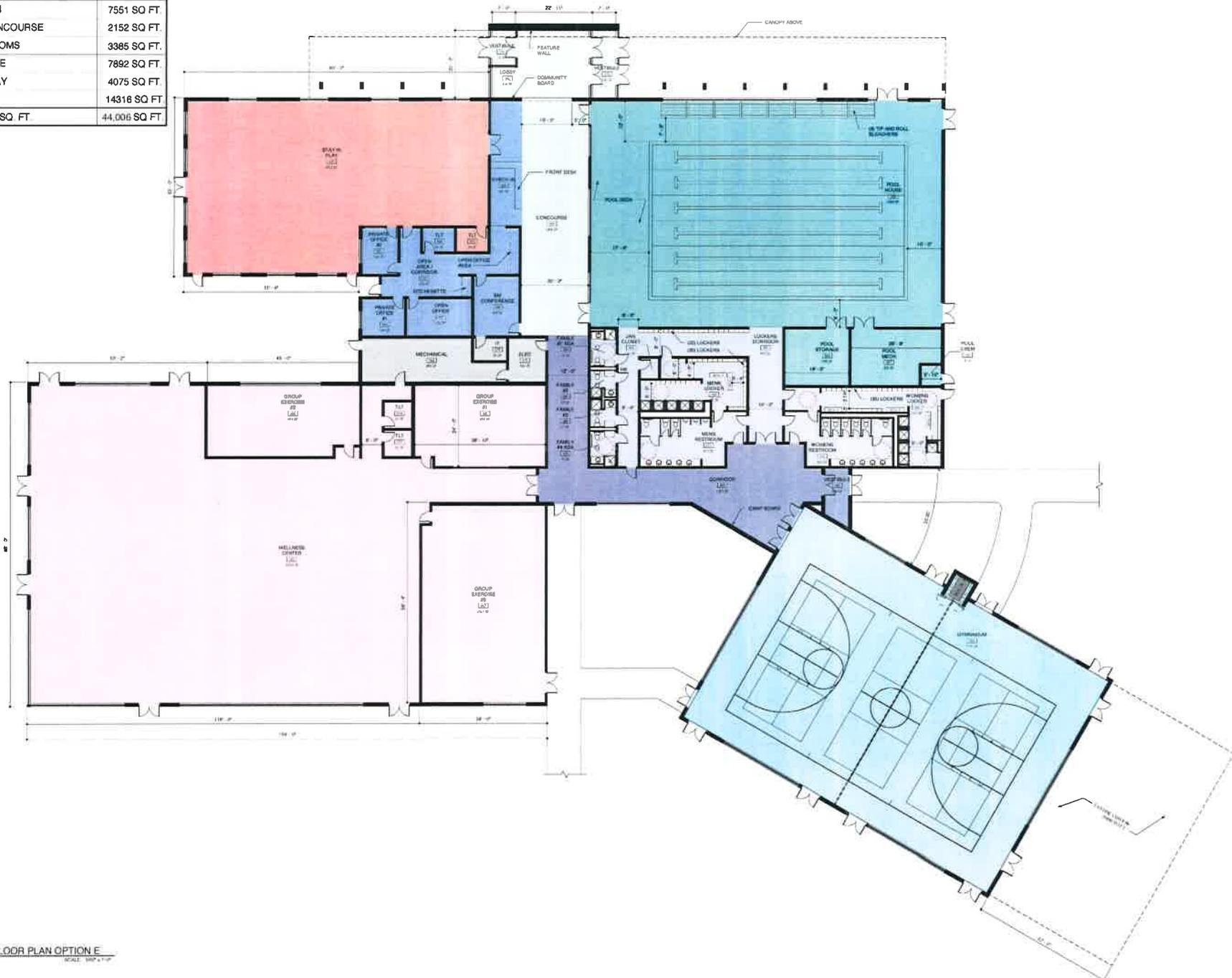
- | | |
|---|--|
| 1 PARKING +/- 68 SPACES | 11 DROP OFF CAMP & OUTDOOR POOL |
| 2 PARKING +/- 128 SPACES | 12 DROP OFF MAIN ENTRY |
| 3 PARKING +/- 26 SPACES | 13 OUTDOOR POOL |
| 4 PARKING +/- 20 SPACES | 14 POOL HOUSE |
| 5 SOCCER FIELD | 15 EASEMENT FOR STORM WATER MANAGEMENT |
| 6 PRACTICE FIELD | 16 FUTURE CONNECTION ROAD |
| 7 PRE-ENGINEERED BUILDING #1 - WELLNESS | 17 LOBBY/MAIN ENTRY |
| 8 PRE-ENGINEERED BUILDING #2 - GYMNASIUM/CAMP | 18 CANOPY COVERED WALKWAY |
| 9 PRE-ENGINEERED BUILDING #3 - INDOOR POOL | |
| 10 FUTURE GYM ADDITION +/- 3 000 SQFT | |

PROJECT NO.	20-0000-01
DATE	8/12/2011
SCALE	AS SHOWN
DRAWN BY	MEB
REVISIONS	





ADMIN	1803 SQ FT.
BUILDING SERVICES	813 SQ FT.
CORRIDOR	2019 SQ FT.
GYMNASIUM	7551 SQ FT.
LOBBY / CONCOURSE	2152 SQ FT.
LOCKER ROOMS	3385 SQ FT.
POOL HOUSE	7892 SQ FT.
STAY IN PLAY	4075 SQ FT.
WELLNESS	14318 SQ FT.
TOTAL NET SQ. FT.	44,006 SQ FT.



1 FIRST FLOOR PLAN OPTION E
SCALE: 1/8" = 1'-0"

BECKER MORGAN
GROUP
ARCHITECTURE
ENGINEERING
INTERIOR
DESIGN
1075 Veterans Ave
Darien, CT 06424
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QUEENS ANNE
COUNTY YMCA



FIRST FLOOR PLAN
OPTION E

PROJECT NO.	Project Name
DATE	Issue Date
SCALE	250' = 1" @
DRAWN BY	SPG / PROJENR / WES



Schematic Budget Estimate

March 22, 2019

Robbie Gill
Chief Executive Officer
YMCA of the Chesapeake
111-1 E. Dover Street
Easton, Maryland 21601
rgill@ymcachespeake.org

Project: YMCA – Queen Anne’s County

Dear Robbie,

Pursuant to your request, we have prepared a Schematic Budget Estimate to provide all labor, material and equipment necessary to construct a YMCA facility near the intersection of Little Kidwell Avenue and Vincit Street in Centreville, Maryland. The estimate is based on a First Floor Plan Option E – Phasing Plan dated September 17, 2018, a Conceptual Site Plan dated September 12, 2018 and renderings prepared by Becker Morgan Group. Design elements and construction cost, including change orders, from the St. Michaels YMCA was also used to develop this budget.

The Schematic Budget Estimate is calculated in six areas constructed individually. Areas are described below.

1. Natatorium Area – Consist of the Vestibule, Lobby, Concourse, Family Bathrooms, Locker Rooms and Indoor Swimming Pool. Sitework includes erosion and sediment control, stormwater management, parking, flatwork, curbing, paving, exterior bollard lighting, canopy, pergola, outdoor furnishings, and landscaping to support the Natatorium Area only.
2. Gymnasium Area - Consist of the Corridor and Gymnasium. Sitework includes erosion and sediment control, stormwater management, parking, flatwork, curbing, paving, and landscaping to support the addition of the Gymnasium Area only.
3. Stay and Play Area – Consist of the Stay and Play room, two restrooms, Offices, Open Area/Corridor, Mechanical room, Electrical room, and IT room. Sitework includes erosion and sediment control, stormwater management, flatwork, landscaping, and canopy to support the addition of the Stay and Play Area only.
4. Wellness Center Area – Consist of the Wellness Center, three Group Exercise Rooms, and two restrooms. Sitework includes erosion and sediment control, stormwater management, and landscaping to support the addition of the Wellness Center Area only.
5. Outdoor Pool Area – Consist of an outbuilding and kiddie pool. Sitework includes erosion and sediment control, stormwater management, grading, flatwork, landscaping, and pergola to support the addition of the Outdoor Pool Area only.

6. Athletic Fields – Consist of athletic fields. Sitework includes erosion and sediment control, stormwater management, grading, flatwork, paving, curbing, outdoor furnishings, and landscaping to support the addition of Athletic Fields only.

The total Schematic Budget Estimate is Thirteen Million, Eight Hundred Thirty Thousand, Eight Hundred Forty-Four Dollars (\$13,830,844) for all six areas constructed separately. A ten percent (10%) contingency of One Million, Two Hundred Thirteen Thousand, Two Hundred Thirty-Two Dollars (\$1,213,232) is included in the Schematic Budget Estimate. Architectural and construction plans were not completed at the time the Schematic Budget Estimate was prepared. The contingency is to account for the vagueness of architectural and construction plans. A breakdown of construction duration and cost is shown below.

Item	Natorium	Gymnasium	Stay & Play	Wellness	Outdoor	Fields	Total
Construction Cost	\$ 3,694,813	\$ 1,628,403	\$ 1,144,024	\$ 2,599,217	\$ 459,158	\$ -	\$ 9,525,615
Sitework	\$ 648,081	\$ 426,370	\$ 324,040	\$ 272,877	\$ 176,125	\$ 759,211	\$ 2,606,704
CM Fee - 4%	\$ 173,716	\$ 82,191	\$ 58,723	\$ 114,884	\$ 25,411	\$ 30,368	\$ 485,293
Contingency - 10%	\$ 434,289	\$ 205,477	\$ 146,806	\$ 287,209	\$ 63,528	\$ 75,921	\$ 1,213,232
Total Budget	\$ 4,950,899	\$ 2,342,442	\$ 1,673,593	\$ 3,274,187	\$ 724,223	\$ 865,501	\$ 13,830,844

Changing or combining construction phases may affect pricing. These prices are subject to inflationary cost increases. Site design, engineering, architectural design and permit costs are excluded from the Schematic Budget Estimate.

The figures provided above are strictly schematic budgets and are not intended to be used as a competitive quotation or a contracted fee. Actual costs estimate may be different depending on final design and engineering, code compliance review, selection of finishes and fixtures, and specific project conditions.

I trust this information will serve your current feasibility needs. Please let us know if there is any additional cost information you will need.

Respectfully submitted,

Willow Construction, LLC



Michael Hiner
President



**FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY**

Partnering with Schools to Expand Reach

The Y nurtures the potential of every child and teen by supporting his or her unique youth development journey through holistic programming. From cradle to career, the Y provides all youth with the tools and resources they need to succeed in life.

We believe the values and skills learned early on are vital building blocks for life. Because of the Y, more young people in neighborhoods around the nation are taking a greater interest in learning and making smarter life choices. At the Y youth development programs, children and teens learn values and positive behaviors, and can explore their unique talents and interests, helping them realize their full potential. That makes for confident kids today and contributing and engaged adults tomorrow!

The YMCA of the Chesapeake has a longstanding history of partnering with local schools to strengthen our reach and impact in the community. This plays out several ways – working together to respond to specific community needs; identifying underserved children that could benefit from enrichment programs; and running programs that fill a specific community safety gap. Below is an outline of the types of partnerships and programs we run throughout our service area in partnership with local schools and school systems that could be replicable in Queen Anne’s County.

Aquatics

Drowning is the second leading cause of death in children. At the Y, we believe every child in our community should have the skills to be safe in and around water. To overcome financial and geographic barriers, we have partnered with individual schools and school systems to provide water safety instruction as part of physical education curriculum during the school year.

Each year, the Y provides pool space, volunteers, staff, and curriculum – and in some situations, pays for transportation.

Sites/Locations

- The Richard A. Henson Family YMCA provides all 4th graders at Wicomico County Public Schools with free water safety programming.
- The Lower Shore Family YMCA provides water safety programming for all 4th graders at Worcester County Public Schools, as well as students at Somerset County Public Schools, Holly Grove Christian School, Worcester Preparatory School, and Accomack County Public Schools.
- Easton Family YMCA provides water safety programming for all 3rd graders at Federalsburg Elementary School and Talbot County Public Schools.
- Pauline F. and W. David Robbins Family YMCA (formerly the Dorchester County Family YMCA) provide water safety programming for every 3rd grader at Dorchester County Public Schools.

YMCA OF THE CHESAPEAKE

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410 770 3890 www.ymcachesapeake.org

Youth Development

- **Y Before & After School**

- Y Before & After School Enrichment gives children a fun, healthy balance to the school day with lots of choices and opportunities to discover new talents and interests. Children go home happy, ready to rest and prepared for the next day, while parents enjoy peace of mind knowing their children are safe while they are at work. We currently run Before & After School Enrichment in schools in Cecil County and Dorchester County.

- **Girls on the Run**

Trained coaches lead small teams through our research-based curricula, which includes dynamic discussions, activities and running games. Over the course of the ten-week program, girls in 3rd-8th grade develop essential skills to help them navigate their worlds and establish a lifetime appreciation for health and fitness. The program culminates with girls positively impacting their communities through a service project and being physically and emotionally prepared to complete a celebratory 5K event. This fall we are running Girls on the Run in Denton Elementary School as an after school program.

- **Compass Program**

The Compass Program is a twelve-week court ordered program for adjudicated youth, funded by the Local Management Board and administered by the Pauline F. & W. David Robbins Family YMCA (formerly Dorchester County Family YMCA). Dorchester County Public Schools partners with the YMCA to refer children to the program, which focuses on behavior management, community service, and local outings. The YMCA provides transportation for local outings/field trips. Job Training

- **Caroline County Youth Mentoring**

Caroline County Mentoring Program is a yearlong program where volunteer mentors are matched with a young person, providing one-to-one mentoring services and creating safe, healthy and meaningful relationships with youth. Mentors and mentees participate in service projects or planned monthly outings. Mentors spend a minimum of 4-5 hours per month with their assigned mentee(s). Caroline County Public Schools helps with recruitment and program advertisement. This program connects with children who may not have the means at home to get out and play, connect with others, and have someone to talk to and confide in. Additionally, we offer a free YMCA membership to each program participant.

- **Job Skills Development Partnership**

Students enrolled in special education program at Easton High School come to the Easton Family YMCA and students with Wicomico County Public Schools come to the Richard A. Henson Family YMCA on Fridays. Developing job skills in the morning and participating in recreation in the afternoon provides opportunities for students to develop interpersonal skills with Y members and learn basic job skills.

Summer Enrichment

- **Camp Lazy Days**
Camp Lazy Days is a 5-week summer camp program for children with special needs. The Y has been running this program for over 30 years. This program is run free of charge and the Easton YMCA works with Talbot County Public Schools and Caroline County Public Schools to bring campers to/from the Easton Family YMCA each day. Activities are designed to provide campers the opportunity to participate to their fullest ability, even with one-on-one support when needed.
- **Summer Learning**
Easton Family YMCA and Talbot County Public Schools partner to provide a summer learning program designed to combat summer learning loss. All young people experience learning losses when they do not engage in educational activities during the summer. Students typically score lower on standardized tests at the end of summer vacation than they do on the same tests at the beginning of summer. More than half of the achievement gap between lower and higher income youth can be explained by unequal access to summer learning opportunities. Serves approximately 130 Talbot County 1st through 4th graders.
- **Summer Meals**
Easton Family YMCA, Perkins Family YMCA (formerly the St. Michaels Family YMCA), CarePacks of Talbot County, and Talbot County Public Schools have partnered to fight food insecurity; supporting approximately 70 children during the summer. Our Summer Meals Program is a combination meal program/traditional YMCA summer camp experience for children (1st through 5th Grade) who are food insecure, but ineligible for alternative summer programs through Talbot County Public Schools. CarePacks provides the meals and snacks for the program and the YMCA provides summer camp for participants.



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

GREAT COMMUNITIES HAVE STRONG Ys

YMCA of the Chesapeake
Strategic Plan 2018 - 2023





Dating back to 1857, the Y has been a force for good on the Eastern Shore of Maryland and Virginia. 161 years later, the work of the YMCA has never been more important to our communities. To leverage knowledge, resources, and volunteer expertise, the Cecil County YMCA, the Dorchester County YMCA, and the YMCA of the Chesapeake merged together in 2017, creating the largest human service organization on the Eastern Shore. With a service area stretching from Rising Sun, Maryland to Mapps, Virginia – and everywhere in between – one might wonder why bring these Ys together? No doubt, making a positive impact within a service area that spans over 5,000 square miles can seem daunting at times. Great communities have strong Ys and working together we can do more good for more people in more places.

This strategic plan celebrates the work of the Y, builds on our successes, and sets meaningful, life-changing, community-strengthening goals that will improve the quality of life across this beautiful place we call home. This plan serves as a significant guide for our decision-making over the next five years and provides a benchmark for exceptional progress. We hope you'll join us in this effort. The YMCA is a place where you can give back to your community and make a tangible difference helping others.

There's the gym and then there's the Y. We've always been more than a place to workout. We're here for our community, making a difference every single day. Thank you for sharing in our commitment to change lives. Together, we are building a better us.

Sincerely,

Robbie Gill

 Chief Executive Officer
 YMCA of the Chesapeake

Dick Bodorff

 Chief Volunteer Officer
 YMCA of the Chesapeake

PLAN FOUNDATIONS

THE Y'S MISSION

With Christian principles as our foundation, our mission is to foster opportunities for individuals, families, and community that strengthen healthy spirit, mind and body for all.

THE Y'S CAUSE

We are a powerful association of men, women and children joined together by a shared commitment to nurturing the potential of kids, promoting healthy living, and fostering a sense of social responsibility. We believe that lasting personal and social change can only come about when we all work together to invest in our kids, our health, and our neighbors. At the Y, strengthening community is our cause. Every day, the Y works side by side with our neighbors to ensure that everyone, regardless of age, income or background, has the opportunity to learn, grow and thrive.

OUR VALUES

CARING • HONESTY • RESPECT • RESPONSIBILITY • FAITH

THE Y'S BELIEFS

We believe that when we devote our full strength to the Y's mission and cause, work in partnership with others, and build on our history of innovation, we can address the most pressing issues of our time unlike any other organization.

We believe all people have potential.

We believe active and connected families make for active and connected communities.

We believe in a holistic approach to development, promoting healthy spirit, mind, and body.

We believe that in a diverse world, we are stronger when we are inclusive and our doors are open to all.

We believe in honoring our mission, living our cause, acting in accordance with our values, and placing the greater good above self.



A STRONG COMMUNITY, FOR EVERYONE

The YMCA believes that when everyone—young and old—come together, we all benefit. YMCA programs and facilities are most vibrant when they connect the energy and insights of our young people with the experience and mentorship of our oldest.

A key strategic goal for the YMCA of the Chesapeake is to grow from 37,000 members to 45,000 members by 2023.

Our new strategic plan is a commitment to improving the health of children, teens, and young adults in our community. As we embark on this exciting plan, we remain as committed as ever to providing the programs and services adults and seniors currently enjoy at the YMCA. Indeed, we believe that an important part of growing up healthy is learning to share spaces, activities, and friendships with adults and seniors. The best YMCA for young people is one in which older members of our community continue to learn, teach, find support, be active, and have fun.



OUR STRATEGIES

OUR AREAS OF FOCUS

OUR GOALS WITHIN EACH AREA

YOUTH DEVELOPMENT

We will focus on developing our youth and teens through programs that help them realize their full potential.



Become the recognized leader in childhood development in every community we serve.

HEALTHY LIVING

We will work with community partners to improve the health of people by providing them with programs and services that make them feel empowered.



Promote healthy lifestyles by becoming the recognized leader in healthy living and chronic disease prevention.

SOCIAL RESPONSIBILITY

We will create an environment where everyone, regardless of income, age, or background, feels a sense of belonging and has the opportunity to thrive.



Compelled to develop spirit, mind and body, we will create a **culture of volunteerism** and **philanthropy**—encouraging an appreciation of “helping others.”



YOUTH DEVELOPMENT

Enhancing the quality of life for children through enrichment based educational programs, experiential camping opportunities and youth based leadership programs

PROGRAMS AROUND SCHOOL

-  Early Learning – Currently, the Y serves 12 families in Caroline County and 25 at the Henson Y. Over the next five years, we will grow the program to 100 families served at five different sites.
-  After School – We will grow student participation in enrichment-based after school programming from 554 students daily to 1,000 students.
-  Summer Learning – To combat summer learning loss, the Y will grow from 160 students participating at one site to 500 students participating at four sites.
-  Sixth Grade Membership – The YMCA of the Chesapeake provides a free membership to sixth graders, supporting families as their children transition from elementary school to middle school. Over the next five years, the Y will grow our 6th Grade Membership Initiative from 20% (887) of 6th graders to 70% (3,108).

CAMPING PROGRAMS

-  Day Camp – The Y will expand the number of summer camping participants from 5,000 to 7,000 over the next five years.
-  The Y will maximize use of new cabins by developing resident camp experiences that serve 250 campers each summer.

MIDDLE SCHOOL/ HIGH SCHOOL PROGRAMS

-  The Y will develop wellness classes specifically for middle/high school students.
-  We will expand Leaders Clubs from two sites to six sites.
-  We will rebuild Youth and Government to engage 50 students annually.

Ensuring every child learns to swim and has the opportunity to enjoy the Chesapeake Bay and all the activities it has to offer

AQUATICS

-  Learn to Swim – Currently, 2,594 students are involved in school-based/YMCA learn-to-swim programming. Our five year goal is to expand to 3,000.
-  Go for Green – Currently, 80% of Y campers are unable to pass the Y swim test. Our goal, through the Go for Green program, is for 50% of all campers be able to pass the Y swim test by the end of the summer.
-  Swim Lessons – We will expand YMCA swim lessons from serving 2,583 children to over 5,000 in the next five years.

HEALTHY LIVING

Creating opportunities for families to grow closer together by spending quality time together

FAMILY PROGRAMMING

PARENT/CHILD PROGRAMS

-  We will offer more family camping events at the Lower Shore Y.
-  Our goal is to offer six Family Night events a year at each YMCA.
-  We will launch an Adventure Guides program in six communities.

FAMILY BASED PROGRAMS

-  The Y will grow Mom and Me Yoga and add family-centric exercise classes and events.

To expand family programming, the YMCA will raise funds to secure a full time position to lead these initiatives for the next three years.

Helping Boomers and Millennials achieve and maintain health

DIABETES PREVENTION

-  The Y will provide the program in every community, offering at least two classes a year with a goal of serving 200 people annually.

LIVESTRONG™

-  We will provide the LIVESTRONG™ program in every community offering at least two classes a year, serving 150 people annually.

PARKINSON'S DISEASE

-  Our goal is to connect to a scalable program by 2018, rolling it out to five communities by 2021 and eight by 2023.

YOUTH OBESITY

-  We will connect to a scalable program by 2019, rolling it out to five communities by 2021 and eight by 2023.

SENIOR PROGRAMS

-  Balance and Stability will be offered in every community.
-  We will expand water-based, social, and educational programs for Seniors. The Y will offer trips and wellness retreats.

To expand preventative health programs, the YMCA will raise funds to secure a full time position to lead these initiatives for the next three years.

Facility Development through capital campaign efforts allows the Y to expand its reach and multiply the impact of its programs and services. Expansions or renovations of existing facilities and/or the development of new facilities ensure that the YMCA is ready to meet the ever-changing needs of communities across the Eastern Shore of Maryland and Virginia. Over the past ten years, the YMCA has invested \$15,000,000 in facility renovation and new construction. Over the next five years, the YMCA will continue capital development efforts to ensure the Y's impactful programs and services are woven into the fabric of our local communities.

Identified projects:



St. Michaels Family YMCA / St. Michaels Senior Center \$7,000,000 capital campaign. This YMCA/Senior Center will be located on school property as a part of a Talbot County, Talbot County Public Schools, and Upper Shore Aging collaboration. The facility is scheduled to open in April 2019.



Richard A. Henson Family YMCA – Donnie Williams Aquatics Center/Outdoor Pool and Pavilion

Designed to meet the growing needs of the community, particularly to broaden the opportunities for youth and families, the new Aquatics Center will greatly expand the Y's aquatics capacity. The new facility will provide opportunities to teach more children to swim at a younger age, provide a fun and safe place for families and individuals to grow closer together, and provide year-round opportunities for seniors to participate in warm water, therapeutic aquatic activities. The Y will utilize the Aquatics Center to provide programming aimed at after-school enrichment with a focus on strengthening swimming skills. The additional space will allow the Y to expand the Learn to Swim partnership with Wicomico County Schools and ensure more children learn to swim at a young age. Additional programs will include homework assistance and tutoring, healthy snacks, and a safe, structured place for kids. The \$2,800,000 project is scheduled to open in April 2019.

The new outdoor pool and pavilion will replace the existing outdoor pool constructed in the early 1970s and provide a pavilion to expand summer camping programs and opportunities for families to spend quality time together through Y programming.



SOCIAL RESPONSIBILITY



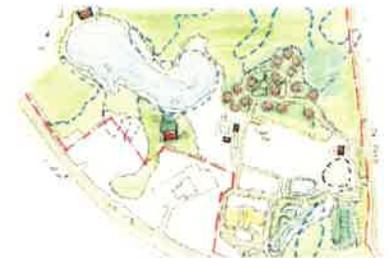
Queen Anne's County Family YMCA Currently located in Centreville, Maryland, the Queen Anne's County YMCA serves over 2,800 members within a 10,000 square foot wellness facility. Y programs are currently run offsite due to limited space. In November 2015, Queen Anne's County donated 16 acres of land on Highway 304 across from Queen Anne's County High School in Centreville Maryland. Working with community leaders, the YMCA will raise capital funds to build a new YMCA on this wonderful site.

Pauline F. & W. David Robbins Family YMCA Serving nearly 4,000 members, the Y will work with the Robbins Foundation and other key community leaders to renovate and expand the Robbins Family YMCA to meet growing community needs within Cambridge and Dorchester County. The Y is a hub for community connection and this renovation/expansion project will provide additional facility resources to make a positive impact for years to come.

Y @ Washington Purchased in December 2016, the Y @ Washington has become a key community asset within Talbot County. This facility has provide opportunities for the YMCA to expand health and wellness programs, connect our members to pickleball and tennis, and provides future renovation and expansion opportunities. Over the next few years, the Y will develop a long term facility plan for the Y @ Washington, focused on serving Y members across the Eastern Shore.

Caroline County Family YMCA Launched in December 2011, the Caroline County Family YMCA serves as a community destination for health and wellness programs in the county. This 11,000 square foot facility serves over 2,500 members and is a home base for mentoring and early learning programs. The Y buses children from Federalsburg Elementary to Easton each week to provide swim lessons free of charge. In the next few years, the YMCA will work to secure a land donation and begin a capital campaign to build a full facility YMCA in Caroline County, filling unmet community needs and providing a place where people can come together.

Lower Shore Family YMCA Nestled on a 100 acre site in Pocomoke City, the Lower Shore Family Y enjoys a beautiful outdoor setting with hiking and biking trails, alpine tower, duel zip line, and ten acre spring-fed pond. Working with a local donor, the YMCA will build four cabins this summer to launch overnight camping programs. This new camping facility will be a wonderful destination for kids and families across the Eastern Shore and will provide expanded opportunities to provide a memorable overnight camping experience for years to come.

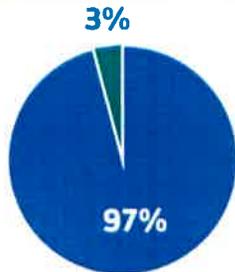


ANNUAL GIVING

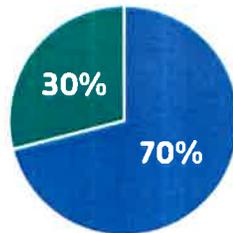
Each year, we rely on donations to provide support and opportunities that empower people and communities to learn, grow, and thrive. With a focus on youth development, healthy living, and social responsibility, the Y nurtures the potential of every child and teen, improves community health and well-being, and provides opportunities to give back and support neighbors. We work side-by-side with our neighbors to make sure that everyone, regardless of age, income, or background, can access our programs and services.

We rely on your support to make a difference in your community.

Bringing people together for a better us.	Providing a place where everyone belongs
Ensuring no one is turned away due to an inability to pay	Partnering with others to strengthen our community
Engaging children in enrichment based summer camping programs	Providing memberships to every 6th grader
Creating a place where older adults can connect to one another	Building meaningful mentoring relationships with youth
Providing meals in the summer to children who are food insecure	Teaching children the life saving skill of learning how to swim



Currently only 501/16,902 YMCA Memberships contribute to the YMCA Annual Campaign.



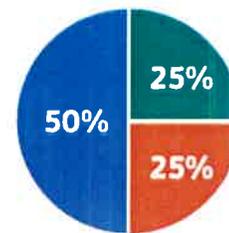
% of Members that indicated they would donate to the YMCA if asked

ANNUAL CAMPAIGN We will increase donations to the annual campaign from \$612,000 to \$1,000,000 annually through increased member giving.

PLANNED GIVING

ENDOWMENT CAMPAIGN The YMCA's current endowment totals just over \$11,500,000. These funds provide over \$350,000 annually to support our mission and ensure no one is turned away due to the inability to pay. Over the next five years, the Y will work to secure future planned gifts that will increase the Y's endowment to \$20,000,000 by 2020. We'll then work to secure planned gifts by 2023 that increase the endowment to \$25,000,000 and have a total of 200 donors to the YMCA endowment, known as the "1857 Society".

YOUR GIFT TO THE ENDOWMENT FUND AT WORK:



- 50%** for membership assistance to ensure everyone in our community can participate as a YMCA members regardless of financial limitations
- 25%** for program assistance to ensure every child has an opportunity to participate in summer camping programs, after school programs, swim lessons, youth sports
- 25%** for outreach programs that address key community needs: learn to swim programs for school students, summer learning programs to combat summer learning loss, early learning programs to prepare low income children for kindergarten, special needs camps

A gift to the YMCA's Endowment Fund is an investment in strengthening our communities. We will grow through outright gifts, wills and Revocable Living Trusts, Charitable Trusts, Life Insurance, qualified Beneficiary Designations, and Charitable Lead Trusts.

THE 1857 SOCIETY

The YMCA celebrates our 1857 Society members, a very special group of people who have chosen to have a lasting impact on the YMCA of the Chesapeake by generously making or planning future gifts to the YMCA's Endowment Foundation. The 1857 Society meets periodically to enjoy the fellowship of new and old members, find inspiration in the YMCA's work and to receive updates on programs assisted through the Endowment Fund. Unless anonymity is desired, 1857 Society members' names are published in the YMCA of the Chesapeake's annual report and permanently acknowledged at a center or Association location.

For additional information on joining The 1857 Society, please contact the YMCA of the Chesapeake's Financial Development Department at 410-770-3890.

"Giving is an outward sign of gratitude."

-Tom Hill



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

YMCA OF THE CHESAPEAKE

1 Cecil County Family YMCA
25 YMCA Boulevard
Elkton, MD 21921
410.398.2333

2 Queen Anne's County Family YMCA
123 Coursevall Drive
Centreville, MD 21617
443.262.9994

3 St. Michaels Family YMCA
1013 S. Talbot Street
St. Michaels, MD 21663
410.745.5963

4 Caroline County Family YMCA
46 Denton Plaza
Denton, MD 21629
410.479.3060

5 Easton Family YMCA @Peachblossom
202 Peach Blossom Road
Easton, MD 21601
410.822.0566

6 Easton Family YMCA @Washington
1180 S. Washington Street
Easton, MD 21601
410.822.1515

7 Pauline F. & W. David Robbins Family YMCA
201 Talbot Avenue
Cambridge, MD 21613
410.221.0505

8 Richard A. Henson Family YMCA
715 S. Schumaker Drive
Salisbury, MD 21804
410.749.0101

9 Lower Shore Family YMCA
1900 Worcester Highway
Pocomoke City, MD 21851
410.957.9622

10 Chincoteague Island Family YMCA
6395 Maddox Boulevard
Chincoteague Island, VA 23336
757.336.6266

