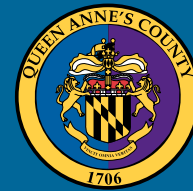




NARROW
YOUR SIGHTS ON

**QUEEN ANNE'S COUNTY,
MARYLAND**

WELCOME TO QUEEN ANNE'S COUNTY



Queen Anne's County was founded in 1706 and granted a home rule form of government in 1990. The Queen Anne's County Commissioners, elected November 2015, for a four year term include: James J. Moran, At Large; Jack N. Wilson, Jr., District 1; Stephen Wilson, District 2; Robert Charles Buckey, District 3; and Mark A. Anderson, District 4. The Commissioners serve to ensure county resources are invested to support healthy and productive communities.

Queen Anne's County received an AAA Bond Rating, the highest awarded from Fitch Ratings, Inc., in 2017, the highest rating available to county government. This accomplishment is a reflection of the Commissioners' commitment to the sound, financial management of the county. County Administrator, Gregg Todd, manages the county departments from 107 N. Liberty Street in Centreville, MD, the county seat of government, where the Commissioners meet publicly on the second Tuesday of the month at 9:00 a.m.; and the fourth Tuesday of the month at 5:30 p.m. in the Commissioners Chambers. The Commissioners invite you to "Live, Work and Play" in Queen Anne's County. qac.org

The County Economic and Tourism Development Commission is an 11 member appointed board that serves to advise the County Commissioners on economic matters. They meet the fourth Wednesday of the month at 8:30 a.m. at the Chesapeake Heritage & Visitors Center Barrett Room, located at 425 Piney Narrows Road, Chester, MD. Members of the Economic Development Commission include: Eric Hoffman, Chairman; William Tumulty, Vice Chairman; Ed Vitalos, Secretary; Royce Herman, Treasurer; Helen Bennett; Jim Brown; Steve Donovan; Kate Gray; Don Gross; Jeremy Reynolds; and Bill Stoops. County Commissioner, Robert Buckey, serves as liaison to the County Commission.

The Economic Development Incentive Fund Commission (EDIFC) is a five member board appointed by the County Commissioners to administer and recommend incentive funds for projects that attract investment and job creation for the county. Members include: Michael Whitehill, Chairman; Chris Corchiarrino, Vice Chairman; Debbie Scott; William Walmsley, Gregg Todd, County Administrator. The EDIFC meets once a month in the County Commissioner Hearing Room, at the Liberty Building, Centreville MD 21617.

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425 Piney Narrows Road
Chester, MD 21619
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Report provided by the Queen Anne's County Department of Economic Development & Tourism as a summary of activity that occurred from July 01, 2016 to June 30, 2017 and is accurate, based on U.S. Census data and the Maryland Department of Commerce. Cover photo by Jay Fleming.



NARROW YOUR SIGHTS ON QUEEN ANNE'S COUNTY GATEWAY TO MARYLAND'S EASTERN SHORE

Queen Anne's County is located on the Chesapeake Bay, and serves as a major transportation corridor connecting the Maryland mainland with the Delmarva Peninsula. Kent Island provides entry to the county, at the foot of the William Preston Lane, Jr. Memorial Bridge (Bay Bridge), and is a densely populated 31.2 square miles of commercial activity and residences serving as a land bridge between the Chesapeake Bay and the Kent Narrows. "The Narrows" as it is referred to locally, is a

navigable channel connecting the Chester River with Prospect Bay, Eastern Bay and the Chesapeake Bay, with two bridge spans for road traffic. The Narrows is a pivotal thoroughfare for transport, as thousands of cars, trucks and boats travel over and through this area 24 hours, seven days a week. We encourage you to "Narrow your sights on Queen Anne's County" a highly attractive and increasingly accessible location in which to **LIVE, WORK AND PLAY.**



POPULATION OF QUEEN ANNE'S COUNTY

	Households	Population	Baltimore Metro	Maryland
2000	15,315	40,563	2,552,994	5,296,486
2010	18,016	47,798	2,710,489	5,773,552
2020	20,852	53,600	2,881,500	6,224,550

Source: commerce.maryland 2017

CIVILIAN LABOR FORCE

	County	Upper Shore Labor Market Area
Total Civilian Labor Force	26,694	363,467
Employment	25,466	346,743
Unemployment (Rate: 4.6%)	1,228	16,724
Average Weekly Wage		\$707
Residents Commuting Out of County		14,753

Source: commerce.maryland 2015 average

POPULATION DISTRIBUTION

Age	Number	Percent of Population
Under 5	2,514	5.1
5 to 19	9,263	18.9
22 to 44	13,000	26.6
45 to 64	15,402	31.5
65 and over	8,725	17.8

Median Age: 44.5 years

Source: commerce.maryland 2015

QUEEN ANNE'S COUNTY INCOME DISTRIBUTION

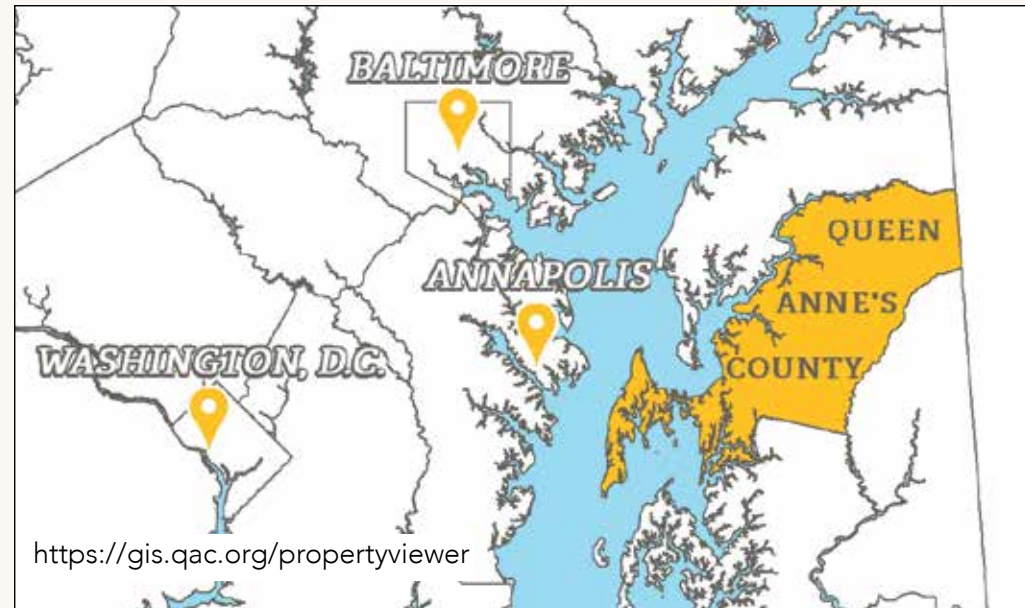
	Queen Anne's	Maryland	US
Median Household Income	\$85,963	\$74,551	\$53,889
Average Household	\$103,883	\$97,801	\$75,558
Per Capita	\$38,733	\$36,897	\$28,930

Source: commerce.maryland 2017

LOCATION

The Chester River, serves as the western and northern border for Queen Anne's County; the state of Delaware and Caroline County, Maryland border to the east; and Talbot County and the Chesapeake Bay border the county to the south. The Blue Star Memorial Highway, US Route 301, is a dual lane highway that runs North/South from Middletown, Delaware to Queenstown, Maryland.

In Queenstown, the highway merges with US Route 50 and travels west over the Bay Bridge to Annapolis, Maryland. The Route 301/50 corridor is increasingly chosen by travelers and transporters as an alternative to the Interstate 95 corridor from Wilmington, Delaware to Washington, D.C.



Maryland State Highway Route 50 travels south, then east at Wye Mills, to the Atlantic Ocean. Maryland Routes 213 and 313 straddle the Route 301 corridor in the northern area of the county providing access to towns and population centers. Maryland Route 404 intersects Route 50 at Wye Mills and provides a northeast route to the Delaware Beaches. Maryland Route 8 parallels the Chesapeake Bay and provides a thoroughfare on Kent Island from Love Point to Romancoke. The county road systems provide direct access to the Mid Atlantic market with: Baltimore, Maryland located one hour north; Wilmington, Delaware, one hour northeast; and Washington D.C., one hour southwest.

International Transport

Queen Anne's County is part of the Baltimore Metropolitan Statistical Area (MSA) and is a member of the Greater Baltimore Metropolitan Committee, which provides regional transportation and infrastructure resources to ensure future growth and development objectives.

The Baltimore Washington International (BWI) Thurgood Marshall Airport and the Port of Baltimore are global transportation hubs, easily accessible to county residents and businesses for international travel and freight export/import. Queen Anne's County has been identified as an extension of the Baltimore Foreign Trade Zone No.74 and supports manufacturers and importers who may benefit from a location in the county.

TRANSPORTATION ASSETS

Queen Anne's County operates the Bay Bridge Airport, a general aviation airport with charter services, located on the Chesapeake Bay, in Stevensville, Maryland. The Bay Bridge Marina Yacht Club, (located adjacent to the airport) also fronts the Chesapeake Bay, and provides a full service marina that accommodates yachts to 130' with hundreds of slips, overnight accommodations and restaurants within walking distance.

Bay Bridge Airport (W29)

Runway 11/29=2903' X 60 Asphalt DSPL:29=190'
Lights: Pilot Controlled 122.725 DTN Weather Flight Planning Center
CTAF/Unicom: 122.725 AWOS: 120.575
NOTAMS: File BWI (Check all available NOTAMS before each flight)



Bay Bridge Airport:
Lighted runway of 2,900'
Instrument approaches
24 hour fueling
Rental vehicles available on site
Walk to restaurants and accommodations

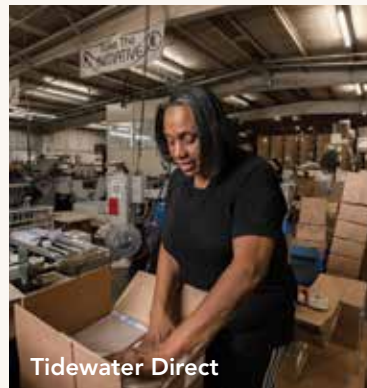


Watermen Sean and Bobby
at Harris Seafood

The Kent Narrows Development Foundation (KNDF) facilitates the revitalization of the Kent Narrows, identified as a strategically important asset to Queen Anne's County. The KNDF works to balance new economic growth, community redevelopment, support for the county's fishing and seafood industries, and public access to waterfront amenities. The KNDF is concerned that environmentally sensitive areas within the Kent Narrows be preserved and contribute to the character of this unique Eastern Shore community. kentnarrowsmd.com

Watermen have dedicated slips, located at the Watermen's Boat Basin at Heritage Harbor and offload their catch at Harris' Seafood, Inc. and the Public Landing on the Narrows. Queen Anne's County watermen were responsible for the harvesting of \$18,589,950 in seafood landings, reporting 4,375,000 lbs. of blue crab and 625,000 lbs. of oysters in 2016.

BUSINESS



The Queen Anne's County economy reports a 2.2% job growth rate increase in 2016 and an economic output growth rate of 2.9% (NACo/Feb 2107). The county is home to 1,443 business establishments and several North American and corporate headquarters. The county has been aggressive in attracting and retaining businesses with support of private sector developers establishing business parks in beautiful settings with full amenities. These include: Centreville Business Park; Chesapeake Bay Business Park, managed by KRM Development; Matapeake Professional Park; and Thompson Creek Professional Park. The Centreville Business Park is a planned 80 acre park with available lots from one to 40 acres, flexible zoning and existing office and warehouse space for lease. Class A office space for lease is available in Centreville on 4H Park Road and at the Chesapeake Bay Business Park. The parks offer 'build to suit' and ready to occupy sites for manufacturing, warehouse and service sector employers.

Corporate employers with headquarters in Queen Anne's County include:

- **Corsica Technologies**, expert IT services for businesses
- **Federal Resources**, solutions for warfighters and first responders
- **GROCO**, a manufacturer of marine products
- **Harbor Sales**, provider of sign products to OEM's and Trade
- **Inter-Rail Group**, auto terminal service provider to railroad and auto manufacturers
- **MilTec UV**, manufacturer of Ultra Violet curing systems
- **Paul Reed Smith Guitars**, one of the world's premier guitar and amplifier manufacturers
- **Ride Entertainment**, leader in providing rides to the attractions industry
- **Tidewater Direct, LLC** commercial web offset printer
- **Zodiac MilPro**, manufacturer of military, professional RIBs and inflatables



RTI Group

Incentives

The Queen Anne's County Enterprise Zone, effective January 2017 is a geographic area designated for tax credits over a defined period of time for businesses who invest in capital improvements and job creation. The county partners with the state of Maryland to offer a variety of Tax Credits to businesses who invest and create jobs. Additional incentives are maintained in the county Economic Development Incentive Funds used to leverage private investment with state and county participation to encourage new and expanded development in key industry sectors, generate high wage job creation and maintain economic stability.

Competitive Business Climate

The Queen Anne's County Real Property Tax rate for fiscal Year 2018 (from 07/01/2017 to 06/30/2018) is \$0.8471/\$100 of assessed value. The state of Maryland Corporate Income Tax is levied at 8.25%; Sales and Use Tax is 6%.

Public water and sewer are provided by the county in Chester, Grasonville and Stevensville, and by the municipalities of Centreville, Church Hill, Millington, Queenstown and Sudlersville. Public sewer infrastructure is planned for Barclay. Electricity is provided to the county by Delmarva Power and Choptank Electric.

Agriculture Production

There are 530 farms operating in Queen Anne's County with 156,941 acres of land in farms and the average size farm consisting of 296 acres. Queen Anne's County records 205,000 acres in agriculture use. Agriculture production includes crop and grain production, large nursery operations and poultry houses for growing chickens. Crop sales were reported to be \$166,855,000, according to the 2012 USDA Census of Agriculture, of which \$102,238,000 were in grain crops, nursery and greenhouse production and \$63,617,000 were reported in livestock, poultry and by products. The county was ranked #1 in the state for value of crops. S.E.W. Friel, with headquarters in Queenstown, Maryland, was established in 1903, as a private label canned vegetable producer. Seasonal employment tops 200 workers in the summer months.



Dick's Autohaus



Dick's Autohaus



Wood Ingenuity

TOWNS



Queen Anne's County Courthouse



Church Hill Theatre



Peace of Cake, Stevensville



Stevensville

Queen Anne's County is a 511 square mile area, surrounded by water. The majority of the commercial activity concentrated on Kent Island and the 8 incorporated towns of Barclay, Centreville (the county seat of government), Church Hill, Millington, Queen Anne, Queenstown, Sudlersville and Templeville. These town centers provide elected representation, infrastructure, employment and a strong sense of community where historic sites, venues for entertainment, farm markets, art and local shops can be found.

The northern towns of Millington, Sudlersville, Barclay, Templeville and Queen Anne are farm centered. Railroads schedule transport of freight through some of these towns. Church Hill attracts visitors and residents from the region as patrons to the local Church Hill Theater with live performances year round. Queenstown, a quaint historic town founded in 1707, is located on the Chester River and hosts the Queenstown Harbor Golf Course, a 36 hole premier public golf course, consistently ranked a top Maryland course.

Centreville is located in the center of the county at the headwaters of the Corsica River and is the largest incorporated town in the county with an estimated population of nearly 5,000 residents. It is home to the oldest courthouse in continuous use in the state of Maryland. Centreville offers businesses and their workers an excellent quality of life. Its charming, walkable tree-lined downtown is one of the nation's designated Main Streets, and the only one in Queen Anne's County.

The southern portion of the county includes population centers of Chester, Grasonville and Stevensville. This area is a designated Priority Funding Area for planned growth and supports the majority of the commercial and industrial activity in the county. Stevensville, the largest population center in the county, enjoys a growing reputation for its village atmosphere with arts and entertainment, museums and historic sites. The communities of Queen Anne's County offer small town lifestyles, with park like amenities, within commuting distances to major employers.

RESOURCE PARTNERS

Chesapeake College, located in Wye Mills, Maryland, is a two year community college system that services five counties and employs 510 workers. The college provides a base of technical training and two year degree programs for youth, adults and businesses. chesapeake.edu

The Queen Anne's Public School System provides high performing k-12 public education with eight elementary schools, four middle schools, two high schools, and one alternative education program. qacps.org

The county healthcare needs are met with two institutions: University of Maryland Shore Health System Medical Complex, a free standing ambulatory care facility and medical offices; and Anne Arundel Medical Center with emergency care and several affiliated doctors with offices throughout the county.

The Aspen Institute, Wye River Conference Center is situated on 1,000 acres on the Wye River and includes two estates, River House and Houghton House, with distinctive accommodations to support conferences and meetings. The Aspen Institute serves to foster leadership based on a nonpartisan venue for dealing with critical issues with an international network of partners. aspeninstitute.org/programs/aspens-wye-fellows

The Wye Research and Education Center, established in 1966, utilizes 800 acres on the Wye River for sustaining agriculture productivity, diversity and preserving the health of the Chesapeake Bay. The Wye Angus herd of Black Angus Cattle, was gifted to the University of Maryland by Arthur A. Houghton, Jr, and is now held by the UM Foundation. The University of Maryland Extension employs approximately 200 faculty and support staff to accommodate joint appointments with research and academic programs. agresearch.umd.edu/wye



Chesapeake College



The Aspen Institute

PARKS AND RESOURCE ASSETS

The Chesapeake Bay Environmental Center is a 500 acre wildlife preserve located on Prospect Bay in Grasonville with tidal marshes and beaches and hosts over four miles of walking trails. The CBEC is home to over 200 species of birds. The center offers a visitor center, kayak launches, and is available for events and open to visitors. bayrestoration.org

The Chesapeake Heritage & Visitor Center, located in Chester, encompasses a portion of the county Cross Island Trail, a paved pedestrian trail that starts in the Terrapin Nature Area (located adjacent to the Chesapeake Bay Business Park) and ends at the Kent Narrows. The trail extends the length of Kent Island. Additionally, the Chesapeake Heritage & Visitor Center provides a 530 foot boardwalk to Ferry Point Beach that overlooks the mouth of the Chester River. findyourchesapeake.com/places/chesapeake-exploration-center



Ferry Point Beach

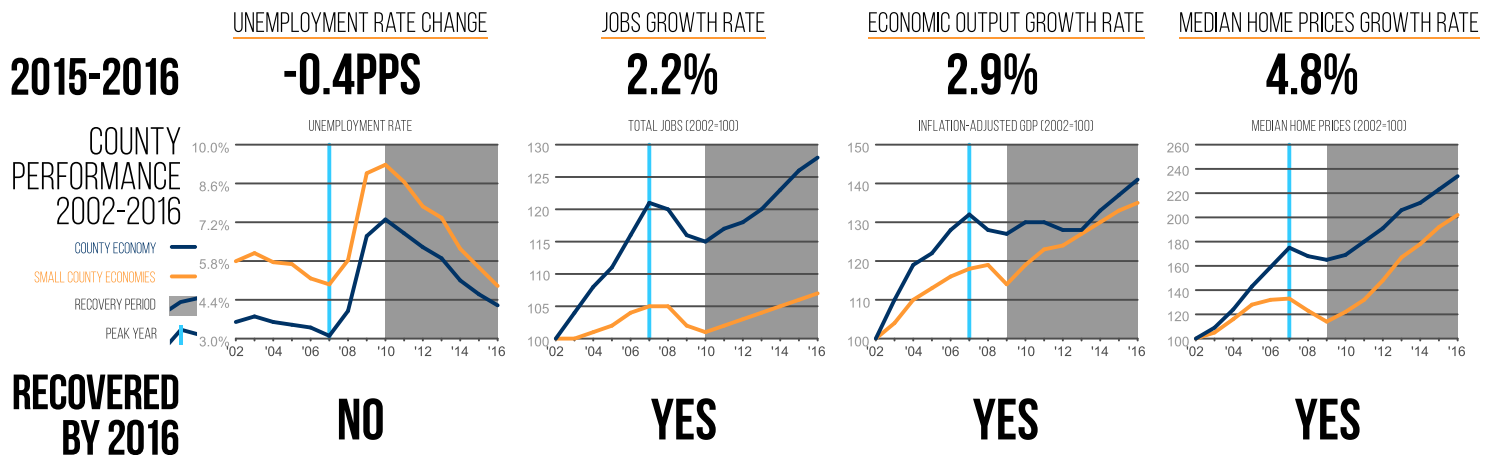


Chesapeake & Heritage Center

The Kent Island South Trail is a 5.8 mile trail from Matapeake State Park to Romancoke Pier, does not connect with the six mile Cross Island Trail. The county maintains 24 public boat landings and soft launch areas from Crumpton Public Landing to Bennett's Point Landing.

COUNTY ECONOMIES 2016

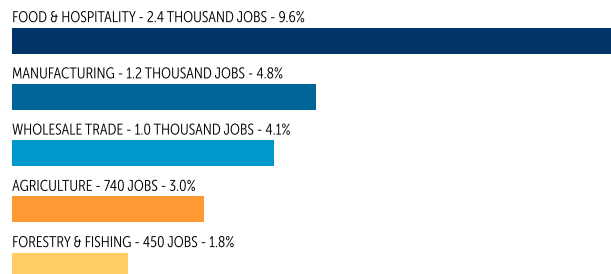
QUEEN ANNE'S COUNTY, MD



SIZING UP 2016

POPULATION, 2015	48,904
UNEMPLOYMENT RATE, 2016	4.2%
REAL GDP, 2016, IN 2009 DOLLARS	\$1.4 Billion
AVERAGE REAL WAGES, 2016, IN 2009 DOLLARS	\$22.5 Thousand
Queen Anne's County, MD has a county government.	
Queen Anne's County is a small county in the Baltimore-Columbia-Towson, MD metropolitan area.	

TOP FIVE SPECIALIZED INDUSTRIES, BY EMPLOYMENT, 2016



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QUESTIONS

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FINDINGS

www.naco.org/countyeconomies

#COUNTYECONOMIES

DEFINITION OF TERMS: (Data Sources: Woods & Poole Economics, Inc., 2016 Data and U.S. Census Bureau)

Economic output (gross domestic product - GDP): Total value of goods and services produced by a county economy, also known as GDP. **Jobs:** Total wage and salary jobs, whether full or part-time, temporary or permanent in a county economy. This is a measure of the number of jobs, not employed people, for all employers in a county economy, not only for the county government. **Median Home Sales Price:** Median sales prices of existing single-family homes in a county economy. **Unemployment Rate:** The proportion of the civilian labor force that is employed.

For more on the methodology and indicators, see the Key Terms document available at www.naco.org/CountyEconomies



PLAY FIERCE, WORK TOUGH, LIVE ROYAL QUEEN ANNE'S COUNTY



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