

## Meeting Minutes for May 15, 2023

### I. **Call to Order and Determination of Quorum**

The business meeting was called to order by Chairman Mike Whitehill at 9:02 a.m. The following board members were present and represented a quorum:

Mike Whitehill, Chairman  
Tom Glen  
Patrick Perry  
Todd Mohn  
Bill Walmsley

Staff Present:

Heather Tinelli, Director of Economic & Tourism Development  
Rebecca Clark, Economic Development Coordinator

### II. **Approval of Minutes**

Minutes from the April meeting were reviewed and approved by all members present.

### III. **Department Update**

Mrs. Tinelli gave an overview of department highlights from the last month:

- Mrs. Tinelli recently provided a department update to the Commissioners in which she included a \$1M ask for EDIF funds, which will be a blend of existing funds and a request for new funds to reach that amount. The request will be voted on by the Commissioners in June.
- Mrs. Tinelli gave an update on the Rural Maryland Economic Development Fund. Highlights include a cell tower project for Church Hill that will support businesses and public safety; major upgrades to the 4H Park that will result in increased revenue for special events; and career centers at both QAC high schools.
- The Ferry feasibility study award was made to Cambridge Systems. Kickoff for the study will take place in June and will be completed by the end of 2023.
- Mrs. Tinelli noted that the department is seeing a lot of expansion/business start-ups recently.

IV. **Cult Classic Application review**

The commission reviewed an application from Cult Classic, who previously received an EDIF award and met the parameters of the agreement. They are looking to expand their music venue to bring in bigger bands and generate more ticket revenue. In addition to seeking an EDIF conditional loan, they are also working on a Neighborhood BusinessWorks loan application from the Department of Housing & Community Development, and an application to the Small Business Administration. Brooks and Rohry from Cult Classic were at the meeting to discuss the request.

Committee discussion: Members discussed the information provided that was requested after the internal review. The additional revenue/profitability of the new venue will net approximately \$420-460,000. The Commission requested documentation from Neighborhood BusinessWorks. Once that is received, the commission will review the request again to make a determination of funding.

V. **Kent Island Bright Beginnings Review**

Kent Island Bright Beginnings will need to be rescheduled due to the applicant's availability.

VI. **Refill Goodness**

The commission reviewed an application from Refill Goodness, a repeat applicant seeking funds for equipment allowing the business to be mobile and attend events across the state to sell their products and expand their market identity.

Committee discussion: The Commission members discussed the provided list of expenses being requested and the profits that will result. Bill Walmsley made a motion to approve the request of \$7,250 for supplies and equipment. Pat Perry seconded the motion. A vote was taken and unanimously approved by the Commission.

VII. **Adjournment:** On a motion made by Mr. Perry and seconded by Mr. Walmsley, all members present unanimously approved to adjourn the meeting at 10:14 a.m.